

Monterey Institute of International Studies

**Report on Federal Awards in Accordance
with OMB Circular A-133**

June 30, 2008

Entity Identification #94-1425570

Monterey Institute of International Studies
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June 30, 2008

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Part I
Financial Statements

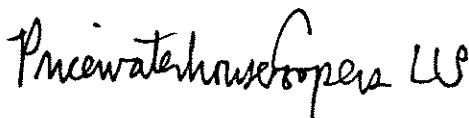
Report of Independent Auditors

To the Board of Trustees of
Monterey Institute of International Studies

In our opinion, the accompanying statements of financial position and the related statements of activities and of cash flows present fairly, in all material respects, the financial position of Monterey Institute of International Studies (the "Institute") at June 30, 2008 and 2007 and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Institute's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 14, 2008 on our consideration of the Institute's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters for the year ended June 30, 2008. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying Schedule of Expenditures of Federal Awards for the year ended June 30, 2008 is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects, in relation to the financial statements taken as a whole.



October 14, 2008

Monterey Institute of International Studies
Statements of Financial Position
June 30, 2008 and 2007

<i>(in thousands)</i>	2008	2007
Assets		
Cash and cash equivalents	\$ 1,795	\$ 1,884
Accounts receivable, net	2,236	1,756
Contributions receivable, net	2,725	269
Prepaid expenses and other assets	763	768
Deposits with bond trustees	4,520	4,004
Notes receivable, net	7,684	6,412
Investments	14,627	15,724
Contributions receivable from remainder trusts	301	349
Land, buildings and equipment, net	19,964	20,701
Total assets	<u>\$ 54,615</u>	<u>\$ 51,867</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 3,125	\$ 3,332
Deferred revenue	2,285	2,639
Refundable government loan funds	2,481	2,500
Long-term debt	24,689	24,588
Total liabilities	<u>32,580</u>	<u>33,059</u>
Commitments and contingencies (Note 15)		
Net assets		
Unrestricted	2,173	3,056
Temporarily restricted	9,750	6,107
Permanently restricted	10,112	9,645
Total net assets	<u>22,035</u>	<u>18,808</u>
Total liabilities and net assets	<u>\$ 54,615</u>	<u>\$ 51,867</u>

The accompanying notes are an integral part of these financial statements.

Monterey Institute of International Studies
Statement of Activities
Year Ended June 30, 2008

<i>(in thousands)</i>	2008				2007 Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	
Operating revenues and other support					
Comprehensive and other student fees	\$ 22,725	\$ -	\$ -	\$ 22,725	\$ 21,279
Less: financial aid	(5,462)	-	-	(5,462)	(5,138)
Net comprehensive and other student fees	17,263	-	-	17,263	16,141
Contributions	842	6,911	-	7,753	3,795
Sponsored activities	5,599	-	-	5,599	6,056
Investment return					
Distribution	216	239	-	455	192
Other investment income	423	14	-	437	684
Other sources	1,193	1	-	1,194	1,250
Net assets released from restrictions	3,815	(3,815)	-	-	-
Total operating revenues and other support	29,351	3,350	-	32,701	28,118
Operating expenses					
Educational and general					
Instruction	12,036	-	-	12,036	9,203
Academic support	2,723	-	-	2,723	2,368
Student services	2,689	-	-	2,689	2,319
Institutional support	5,609	-	-	5,609	5,799
Sponsored activities	5,599	-	-	5,599	6,470
Total educational and general	28,656	-	-	28,656	26,159
Auxiliary enterprises	499	-	-	499	470
Total operating expenses	29,155	-	-	29,155	26,629
Change in net assets from operations	196	3,350	-	3,546	1,489
Nonoperating activities					
Endowment return, net of distribution	(1,112)	16	59	(1,037)	941
Contributions	-	350	389	739	3,765
Change in value of deferred gifts	-	(20)	(1)	(21)	64
Other	33	(53)	20	-	(468)
Total nonoperating activities	(1,079)	293	467	(319)	4,302
Increase (decrease) in net assets	(883)	3,643	467	3,227	5,791
Net Assets					
Beginning of year	3,056	6,107	9,645	18,808	13,017
End of year	\$ 2,173	\$ 9,750	\$ 10,112	\$ 22,035	\$ 18,808

The accompanying notes are an integral part of these financial statements.

Monterey Institute of International Studies
Statement of Activities
Year Ended June 30, 2007

	2007			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
<i>(in thousands)</i>				
Operating revenues and other support				
Comprehensive and other student fees	\$ 21,279	\$ -	\$ -	\$ 21,279
Less: financial aid	(5,138)	-	-	(5,138)
Net comprehensive and other student fees	16,141	-	-	16,141
Contributions	1,046	2,749	-	3,795
Sponsored activities	6,056	-	-	6,056
Investment return				
Distribution	56	136	-	192
Other investment income	684	-	-	684
Other sources	1,250	-	-	1,250
Net assets released from restrictions	2,882	(2,882)	-	-
Total operating revenues and other support	28,115	3	-	28,118
Operating expenses				
Educational and general				
Instruction	9,203	-	-	9,203
Academic support	2,368	-	-	2,368
Student services	2,319	-	-	2,319
Institutional support	5,799	-	-	5,799
Sponsored activities	6,470	-	-	6,470
Total educational and general	26,159	-	-	26,159
Auxiliary enterprises	470	-	-	470
Total operating expenses	26,629	-	-	26,629
Change in net assets from operations	1,486	3	-	1,489
Nonoperating activities				
Endowment return, net of distribution	859	-	82	941
Contributions	1,250	10	2,505	3,765
Change in value of deferred gifts	-	45	19	64
Other	81	(1,299)	750	(468)
Net assets released from restrictions for nonoperating purposes	573	(573)	-	-
Total nonoperating activities	2,763	(1,817)	3,356	4,302
Increase (decrease) in net assets	4,249	(1,814)	3,356	5,791
Net Assets				
Beginning of year	(1,193)	7,921	6,289	13,017
End of year	\$ 3,056	\$ 6,107	\$ 9,645	\$ 18,808

The accompanying notes are an integral part of these financial statements.

Monterey Institute of International Studies
Statements of Cash Flows
June 30, 2008 and 2007

<i>(in thousands)</i>	2008	2007
Cash flows from operating activities		
Change in net assets	\$ 3,227	\$ 5,791
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Depreciation	876	787
Amortization of bond issuance costs	29	29
Realized and unrealized losses (gains)	1,389	(1,634)
Unrealized loss (gain) on contributions receivable from remainder trusts	48	(41)
Non-cash contribution revenue from remainder trusts	-	(122)
Changes in operating assets and liabilities		
Accounts receivables	(480)	(70)
Contributions receivable, net	(2,456)	(83)
Prepaid expenses and other assets	(24)	162
Accounts payable and accrued liabilities	(207)	(386)
Deferred revenues	(354)	280
Other	(19)	256
Permanently restricted contributions and investment gains	(587)	(4,588)
Receipt of contributed securities	(117)	(128)
Net cash provided by operating activities	<u>1,325</u>	<u>253</u>
Cash flows from investing activities		
Proceeds from sales of investments	1,303	8,229
Purchases of investments	(1,595)	(9,478)
Sale of contributed securities	117	128
Purchases of land, buildings and equipment	(139)	(2,648)
Student loans granted	(2,362)	(2,295)
Student loans repaid	1,090	1,757
Deposits with trustees	(516)	(608)
Net cash used in investing activities	<u>(2,102)</u>	<u>(4,915)</u>
Cash flows from financing activities		
Permanently restricted contributions and investment gains	587	4,588
Proceeds from related-party debt (Note 13)	503	904
Payment on long-term debt	(402)	(389)
Net cash provided by financing activities	<u>688</u>	<u>5,103</u>
Net (decrease) increase in cash and cash equivalents	(89)	441
Cash and cash equivalents		
Beginning of year	<u>1,884</u>	<u>1,443</u>
End of year	<u>\$ 1,795</u>	<u>\$ 1,884</u>
Supplementary cash flow information		
Cash paid during the year for interest	\$ 1,289	\$ 1,303
Contributed securities	117	128
Noncash contributions revenue from remainder trusts	-	122

The accompanying notes are an integral part of these financial statements.

Monterey Institute of International Studies

Notes to Financial Statements

Year Ended June 30, 2008 and 2007

(in thousands)

1. Background

The Monterey Institute of International Studies (the "Institute") is a nonprofit public benefit corporation, located in Monterey, California, providing higher education in international policies, international business, translation and interpretation, and language education. In addition, there are three research centers at the Institute: the Center for Nonproliferation Studies, the Center for East Asian Studies, and the Center for Russian and Eurasian Studies. The Institute is affiliated with Middlebury College ("Middlebury"), a liberal arts college located in Middlebury, Vermont (Note 13).

Tax-Exempt Status

The Institute qualifies under the provisions of Section 501(c)(3) of the Internal Revenue Code and Section 23701d of the California Revenue and Taxation Code and is exempt from federal and state income taxation on related sources of income.

2. Summary of Significant Accounting Policies

Basis of Statement Presentation

The financial statements are prepared on the accrual basis of accounting and present net assets and revenues, expenses, gains and losses based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Permanently Restricted Net Assets

Net assets subject to donor-imposed stipulations that they be maintained permanently by the Institute. Generally, the donors of these assets permit the Institute to use all or part of the income earned on related investments for general or specific purposes.

Temporarily Restricted Net Assets

Net assets subject to donor-imposed stipulations that will be met by actions of the Institute and or passage of time, as well as unspent appreciation.

Unrestricted Net Assets

Net assets not subject to donor-imposed stipulations.

Revenues are reported as increases in unrestricted net assets unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless restricted by donor. Expirations in subsequent years of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

Cash and Cash Equivalents

Cash and cash equivalents include interest-bearing money market accounts not held for investment purposes. Cash equivalents have scheduled maturities of less than three months at the date of purchase and amount to \$1,795 and \$1,884 at June 30, 2008 and 2007, respectively.

Land, Buildings and Equipment, Net

Land, buildings and equipment, net are stated at cost at the date of acquisition or fair value at date of donation in the case of gifts-in-kind. Depreciation is computed on the straight-line method by category as follows:

Category	Range of Estimated Useful Lives (Years)
Land improvements	15
Buildings and renovations	15-50
Equipment	3-7

Asset Retirement Obligations

Asset retirement obligations ("ARO") are legal obligations associated with the retirement of long-lived assets. These liabilities are initially recorded at fair value and the related asset retirement costs are capitalized by increasing the carrying amount of the related assets by the same amount as the liability. Asset retirement costs are subsequently depreciated over the useful lives of the related assets. Subsequent to initial recognition, the Institute records period-to-period changes in the ARO liability resulting from the passage of time and revisions to either the timing or the amount of the original estimate of undiscounted cash flows. The Institute derecognizes ARO liabilities when the related obligations are settled. The Institute has recorded a liability included in accrued expenses of \$449 and \$486 at June 30, 2008 and 2007, respectively.

Deferred Revenue

Deferred revenue consists primarily of student fees and sponsored activities related to the Institute. This liability consists mainly of the summer and fall student billing and sponsored activity.

Refundable Government Loan Funds

This liability represents Perkins loan funds provided to students by the federal government through the Institute. The Institute is required to collect the loans on behalf of the federal government. The amounts due from the students are reported in the Institute's financial statements as notes receivable to the Institute and the amount due to the federal government, if the Institute should no longer participate, is reported as refundable government loan funds. It is not practicable to determine the fair value of student notes receivable because they are primarily federally sponsored student loans with U.S. government mandated interest rates and repayment terms and are subject to significant restrictions as to their transfer and disposition.

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

Contributions

Contributions are recognized as revenue in the period received at the fair market value on the date of the contribution. Gifts of noncash assets are recorded at their fair market value on the date of the contribution. Conditional promises to give are not recorded as revenue until they become unconditional, that is when the conditions on which they depend are substantially met. Contributions received with donor-imposed restrictions that are met in the same year as received are reported as unrestricted operating or nonoperating revenue depending on the use of the proceeds.

Contributions of land, buildings and equipment without donor stipulations concerning the use of such long-lived assets are reported as nonoperating revenue of the unrestricted net asset class. Contributions of cash or other assets which a donor has stipulated be used to acquire land, building and equipment are reported as nonoperating revenue of the temporarily restricted net asset class if the donor does not stipulate how such long-lived assets are to be used. The temporary restrictions are considered to be released at the time when such long-lived assets are placed in service.

Terminology appearing in these financial statements that relate to contributions are described below:

Contributions Receivable

Contributions receivable include pledges that are recorded at their present value using a discount rate of .98% to 6.40% which represents the risk-free rate of return at the date when the pledges were recorded. An allowance is made for potentially uncollectible contributions based upon management's past collection experience and other relevant factors.

Contributions Receivable from Remainder Trusts

Donors have established irrevocable trusts under which the Institute is a beneficiary but not the trustee. The present value of the portion of the trust to be distributed to the Institute upon the termination of the trust is recorded as contributions receivable from remainder trusts.

Deposits with Trustees

In conjunction with the issuance of long-term debt, the Institute is required to maintain certain funds in a restricted account. These funds are reserved and withdrawn solely for the purpose of making up any deficiency in the bond fund including amounts for the repayment or redemption of all bonds then outstanding. On May 19, 2005, the revenue bonds restructuring agreement was amended to extend the term over which the Institute has limited access to borrow against the reserve fund. Deposits with trustees are carried at cost which approximates fair value.

Estimated Fair Value of Financial Instruments

The estimated fair value of the Institute's financial instruments approximates the carrying amount reported in the statements of financial position for cash and cash equivalents, investments, deposits with bond trustees, and accounts receivable and payable, except for certain investments.

Sponsored Activities

Sponsored activities include various research and instructional programs funded by external parties including the federal government, foreign and state governments and private foundations.

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

Functional Expenses

Depreciation, operations and maintenance costs and interest are allocated to the functional expense categories reported within the operating section of the statement of activities. All allocable costs are based upon the use of facilities and equipment.

Reclassifications

Certain amounts in the 2007 financial statements have been reclassified to conform to the 2008 financial statement presentation.

The Institute has reclassified certain balances in the 2007 statement of cash flows to appropriately reflect the initial receipt of donated securities as a noncash transaction, and subsequent sale as an investing transaction, in accordance with SFAS No. 95, *Statement of Cash Flows*.

New Accounting Pronouncements

In September, 2006 the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* ("SFAS 157"). SFAS 157 defines the term fair value, establishes a framework for measuring it within generally accepted accounting principles and expands disclosures about its measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007.

In February, 2007 the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ("SFAS 159"). SFAS 159 permits entities to choose to measure any financial instruments and certain other items at fair value. SFAS 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007.

In August, 2008 the FASB issued FASB staff position FAS117-1, *Endowments of Not-For-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA")*, and Enhanced Disclosures for all Endowment Funds ("FSP FAS 117-1"). This FSP requires additional disclosures about endowments (both donor restricted funds and board designated funds) for all organizations, including those that are not yet subject to an enacted version of UPMIFA. The provisions of this FSP shall be effective for fiscal years ending after December 15, 2008. Management is still evaluating the impact of SFAS No. 157, SFAS No. 159 and Staff Position 117-1, but does not believe their adoption will have a material impact on the financial statements.

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

3. Investments

The Institute's investments, both pooled and separately invested, are recorded in the following manner:

	Values as Recorded
Short-term investments consisting principally of money market funds and short-term notes	At quoted market value which approximates cost
Equity securities and debt securities	At quoted market value or as determined by investment managers
Private equity partnerships	Estimated fair value determined by the general partner, if available
Real estate, mortgages and other	Estimated fair value determined by the real estate partnership
Absolute return funds	Estimated fair value determined by Investment managers

Through an investment agreement with Middlebury College, as of January 2007 the majority of the Institute's investments were pooled for investment purposes. Shares in the pool are assigned on the basis of market value at the time the funds to be invested were received. Income is distributed thereafter on a per share basis. As of June 30, 2008 and 2007 the fair value of the Institute's investment was \$8,412 and \$6,817, respectively.

The Institute's Board of Trustees approves a distribution of investment return based on the average asset value as determined at the end of the four prior calendar quarters.

Investments held by the Institute at June 30, 2008 and 2007, including pooled investments and other separately invested funds, were comprised of the following:

June 30, 2008	As Recorded		
	Pooled	Separately Invested	Total at Fair Value
Money market funds	\$ 248	\$ 4,222	\$ 4,470
Due from broker	152	-	152
Equity securities	2,330	1,928	4,258
Absolute return	2,466	-	2,466
Debt securities	656	53	709
Real estate and mortgages	184	12	196
Private equity partnerships, fair value basis	2,142	-	2,142
Other investments	234	-	234
	<u>\$ 8,412</u>	<u>\$ 6,215</u>	<u>\$ 14,627</u>

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

June 30, 2007	As Recorded		
	Pooled	Separately Invested	Total at Fair Value
Money market funds	\$ 203	\$ 7,644	\$ 7,847
Due from broker	23	-	23
Equity securities	2,429	1,189	3,618
Absolute return	2,261	-	2,261
Debt securities	403	61	464
Real estate and mortgages	128	13	141
Private equity partnerships, fair value basis	1,183	-	1,183
Other investments	187	-	187
	<u>\$ 6,817</u>	<u>\$ 8,907</u>	<u>\$ 15,724</u>

The aggregate amount of the deficiencies for all donor-restricted pooled endowment funds for which the fair value of the assets at June 30, 2008 and 2007 was less than the level required by donor stipulation is \$2,427 and \$2,139, respectively. In accordance with FASB Statement No. 24, these amounts have been recorded as a reduction in unrestricted net assets.

4. Contributions Receivable, Net

Contributions receivable consisted of the following at June 30, 2008 and 2007:

	2008	2007
Gross amounts due in		
Less than one year	\$ 1,923	\$ 140
One to five years	892	155
	<u>2,815</u>	<u>295</u>
Less discount	(90)	(26)
Total contributions receivable	<u>\$ 2,725</u>	<u>\$ 269</u>

There has been no allowance for uncollectible contributions receivable recorded for the years ended June 30, 2008 and 2007.

The Institute received a conditional challenge pledge of \$3,000 in December 2007. The intention of the gift is to encourage more contributions of all sizes to the Institute. As of June 30, 2008, the Institute has recognized \$1,613 toward this pledge.

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

5. Land, Buildings and Equipment

Land, buildings and equipment as of June 30, 2008 and 2007 consists of the following:

	2008	2007
Land	\$ 4,597	\$ 4,597
Buildings and improvements	24,460	24,457
Equipment	6,808	6,743
Equipment – capitalized leases	17	17
Construction in process	11	-
	<u>35,893</u>	<u>35,814</u>
Less accumulated depreciation	<u>(15,929)</u>	<u>(15,113)</u>
Total land, buildings and equipment	<u>\$ 19,964</u>	<u>\$ 20,701</u>

The total disposals as of June 30, 2008 and 2007 were \$60 and \$75, respectively.

Franklin Templeton has a first lien on the Institute's real estate, except for real estate purchased in 2007 in the amount of \$1,650.

6. Notes Receivable

Notes receivable, net as of June 30, 2008 and 2007 consists of the following:

	2008	2007
Federal Perkins Loan Program	\$ 7,582	\$ 6,289
Fletcher Jones Program	202	223
Total notes receivable	<u>7,784</u>	<u>6,512</u>
Less allowance for doubtful accounts	<u>(100)</u>	<u>(100)</u>
Notes receivable, net	<u>\$ 7,684</u>	<u>\$ 6,412</u>

Notes receivable represents amounts due from students for federal and Institute approved loans.

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

7. Long-Term Debt

Long-term debt as of June 30, 2008 and 2007 consists of the following:

	2008	2007
Revenue bonds issued through the California Statewide Communities Development Agency, due July 1, 2031	\$ 21,525	\$ 21,525
Capitalized lease obligations, due in various amounts monthly through October 2009	5	9
First National Bank Agreement	1,352	1,750
Middlebury Affiliation Loan	1,407	904
Note payable	400	400
Total debt	\$ 24,689	\$ 24,588

As part of entering into the affiliation with Middlebury College, the Institute entered into a forbearance agreement with the First National Bank, on which they had owed \$2,150. The Institute is accruing interest on this agreement and payments are due every December over the next three years at a rate of 6%. The first payment was made in December 2005. As part of the affiliation, the College has agreed to loan the Institute enough funds to cover the amount due to the First National Bank at an interest rate of 6%. Repayment to the College is not required until the revenue bonds have been paid in full or the College executes an irrevocable written guarantee of the revenue bonds, issued by the California Statewide Communities Development Agency, or the revenue bonds receive a rating of "BBB" or better from the rating agency up until the repayment commences.

According to the terms of the California Revenue Bonds, the Institute is not required to make payments until July 1, 2031. In accordance with the agreement, when repayment begins the principal will bear a fixed interest rate of 7.75% annually. However, as part of the affiliation agreement, Franklin Templeton agreed to suspend the interest rate on the revenue bonds from 7.75% to 5.50% interest. In addition, the optional redemption date was changed to July 1, 2018 (at 101), July 1, 2019 (at 100.5), and July 1, 2020 (at 100).

During fiscal year 2007, the Institute received a contribution from a donor and a related party for the purchase of real property. As part of this agreement, there was also a note payable issued for \$1,250 with the donor for improvements to be made to the property by the Institute. The total amount outstanding at June 30, 2008 and 2007 is \$400. This note payable has been issued on a nonrecourse basis and is secured by the aforementioned property purchased. The term is five years and the note payable does not incur interest.

Based on its prior bond agreements the Institute had agreed that it could not incur any indebtedness with a maturity in excess of one year other than an affiliation loan with Middlebury College. These terms were waived by the creditor on a one-time basis in order to receive the contribution from the donor.

The estimated fair value of the Institute's total existing debt is approximately \$21,953 at June 30, 2008. The fair value is estimated based on quoted market prices for the same or similar debt instruments.

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

The aggregate maturities of long-term debt for each of the five years subsequent to June 30, 2008 is as follows:

2009	\$	433
2010		449
2011		475
2012		400
2013		-
Thereafter		22,932
	\$	<u>24,689</u>

8. Pension Plan

The Institute participates in the Teachers Insurance Annuity Association and College Retirement Equity Fund (TIAA CREF) and the Variable Annuity Life Insurance Company (VALIC) defined contribution multi employer pension plans which cover substantially all full time employees of the Institute.

The defined contribution plan requires that employees complete one year of service before being eligible for employer contributions. In addition, the employer contributions shall be determined at the discretion of the Institute.

Total Institute contributions were \$453 and \$313 at June 30, 2008 and 2007, respectively.

9. Temporarily Restricted Net Assets

Temporarily restricted net assets consisted of the following at June 30, 2008 and 2007:

	2008	2007
Gifts for scholarship and prizes	\$ 840	\$ 281
Gifts for professorships	140	80
Gifts for special purposes	5,695	5,158
Contribution receivable	2,495	269
Gifts for capital projects	339	-
Annuity and life income funds	241	319
	<u>\$ 9,750</u>	<u>\$ 6,107</u>

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

10. Permanently Restricted Net Assets

Permanently restricted net assets consisted of the following at June 30, 2008 and 2007:

	2008	2007
Donor-restricted loan funds	\$ 300	\$ 300
Annuity and life income funds	106	107
Contribution receivable	230	-
Donor-restricted endowment funds	9,476	9,238
	<u>\$ 10,112</u>	<u>\$ 9,645</u>

11. Expenses by Function

Expenses by functional classification after allocating operation and maintenance of plant, depreciation, and interest expense are as follows for the year ended June 30, 2008 and 2007:

	2008	2007
Salaries and wages	\$ 16,368	\$ 15,135
Employee benefits	3,411	2,775
Food	176	138
Utilities	521	448
Repairs and maintenance	546	488
Contracted services	1,156	384
Supplies	642	494
Library books and periodicals	438	389
Interest	1,401	1,372
Depreciation	876	787
Travel	1,289	1,187
Taxes and insurance	316	165
Other	2,015	2,867
	<u>\$ 29,155</u>	<u>\$ 26,629</u>

12. Related Party Transaction

During fiscal year 2007 a donor and related party issued a note payable for \$1,250 to the Institute (Note 7). The total amount outstanding at June 30, 2008 and 2007 is \$400.

Monterey Institute of International Studies
Notes to Financial Statements
Year Ended June 30, 2008 and 2007

(in thousands)

13. Affiliation

In 2006 Middlebury College made a conditional promise to give \$5,100 to the Institute to improve facilities and technology resources, and to promote admissions and fund-raising activities. The condition of this promise to give is that the funds may be released at the discretion of the Middlebury College President. For each of the years ended June 30, 2008 and 2007, the Institute recognized \$2,020 of this conditional promise, in temporarily restricted net assets. As of June 30, 2008 and 2007, the remaining conditional promise to give was \$1,060 and \$3,080, respectively.

Additionally, the Institute has an affiliation loan from the College. The total amount outstanding as of June 30, 2008 and 2007 is \$1,407 and \$904, respectively.

Amounts due to Middlebury College for services provided, included in accounts payable and accrued expenses, are \$525 and \$272 at June 30, 2008 and 2007, respectively.

14. Leases

The Institute leases office space under a noncancelable operating lease that extends through December 31, 2011. Rental expense as of June 30, 2008 and 2007, was \$126 and \$132, respectively. Future minimum rental payments under this lease are as follows:

2009	\$	150
2010		157
2011		164
2012		84
		<u>84</u>
	\$	<u>555</u>

15. Commitments and Contingencies

The Institute has legal cases arising in the normal course of its operations. The Institute believes that the outcome of these cases will have no material adverse effect on the financial position of the Institute.

During the year ended June 30, 2003, the Institute borrowed \$1,100 from the Grover Herman Foundation as approved by the donor. In consideration of this agreement, the Institute agreed to transfer \$2,300, representing the original contribution and an additional amount to the endowment fund by fiscal year 2014. At June 30, 2008 and 2007, the amount due to the endowment fund was \$2,014 and \$2,139, respectively.

16. Subsequent Events

On September 25, 2008 the Institute borrowed \$1,418 from Middlebury College and used those funds to repay First National Bank in full.

On October 14, 2008 Middlebury College guaranteed the Franklin Templeton debt. As a result of the guarantee, the interest rate was permanently reduced to 5.5%, the liens on the Institute property were released, and the reserve funds were released to the Institute.

Monterey Institute of International Studies
Schedule of Expenditures of Federal Awards
Year Ended June 30, 2008

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Federal Expenditures
Student Financial Aid - Cluster			
Department of Education			
Direct Programs			
Federal Work-Study Program	84.033		\$ 250,000
Federal Pell Grant Program	84.063		14,240
Supplemental Educational Opportunity Grant Program	84.007		<u>18,000</u>
Total Department of Education			<u>282,240</u>
Total Student Financial Aid Cluster			<u>282,240</u>
Research and Development - Cluster			
Department of Defense			
Direct Programs			
ASCO Nonproliferation Research	12.114		<u>1,418,856</u>
Total Department of Defense-Direct			<u>1,418,856</u>
Pass-Through Programs from			
University of New Mexico	12.114	798108-8724	7,539
National Defense University	12.114	W9137B-07-P-0084	<u>55,100</u>
Total Department of Defense Pass-Through Programs			<u>62,639</u>
Total Department of Defense			<u>1,481,495</u>
Department of State			
Direct Programs			
Nonproliferation Education and Research	19.300		46,656
Export Control Newsletter	19.300		<u>12,026</u>
Total Department of State-Direct			<u>58,682</u>
Pass-Through Programs from			
U.S. Civilian Research & Development Foundation	19.300	NP-2004-60	<u>237,854</u>
Total Department of State Pass-Through Programs			<u>237,854</u>
Total Department of State			<u>296,536</u>
Department of Energy			
Direct Programs			
Nonproliferation Education and Research-China	81.113		164,001
Nuclear Cities Initiative	81.113		<u>363,981</u>
Total Department of Energy-Direct			<u>527,982</u>
Pass-Through Programs from			
Battelle Memorial Institute-NIS Program	81.113	12436-AD4	182,877
Sandia National Laboratories-HEU Repatriation	81.113	434008	54,072
Sandia National Laboratories-Nonproliferation Education	81.113	731732	<u>18,742</u>
Total Department of Energy Pass-Through Programs			<u>255,691</u>
Total Department of Energy			<u>783,673</u>

The accompanying notes are an integral part of this schedule of expenditures of federal awards.

Monterey Institute of International Studies
Schedule of Expenditures of Federal Awards
Year Ended June 30, 2008

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Federal Expenditures
United States Institute of Peace			
Direct Programs			
East Asian Studies	91.001		\$ 11,875
Total United States Institute of Peace-Direct			<u>11,875</u>
Total United States Institute of Peace			<u>11,875</u>
Department of Education			
Direct Programs			
Globe Center Project-BIE Program	84.153		69,315
Total Department of Education-Direct			<u>69,315</u>
Total Department of Education			<u>69,315</u>
Department of Agriculture			
Direct Programs			
Higher Education and Workforce	10.960		146,574
Total Department of Agriculture-Direct			<u>146,574</u>
Total Department of Agriculture			<u>146,574</u>
Department of Health and Human Services			
Direct Programs			
Centers for Disease Control-Bio-Terrorism Study #2	93.283		51,066
Total Department of Health and Human Services-Direct			<u>51,066</u>
Total Department of Health and Human Services			<u>51,066</u>
Department of Homeland Security			
Pass-Through Programs from			
University of Maryland	97.061	Z988501	63,275
Total Department of Homeland Security-Pass-Through Programs			<u>63,275</u>
Total Department of Homeland Security			<u>63,275</u>
Institute of Language Instruction			
Direct Programs			
ILI Translation & Interpretation Training	13		642,178
Total Institute of Language Instruction - Direct			<u>642,178</u>
Pass-Through Programs from			
Battelle Memorial Institute	13	207395	187,609
Total Institute of Language Instruction Pass-Through Programs			<u>187,609</u>
Total Institute of Language Instruction			<u>829,787</u>
Total Research and Development Cluster			<u>3,733,596</u>

The accompanying notes are an integral part of this schedule of expenditures of federal awards.

Monterey Institute of International Studies
Schedule of Expenditures of Federal Awards
Year Ended June 30, 2008

Federal Grantor/Pass-Through Grantor/Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Federal Expenditures
Other Programs			
<i>National Science Foundation</i>			
Direct Programs			
Education and Human Resources	47.076		\$ 25,000
Total National Science Foundation-Direct			<u>25,000</u>
Total National Science Foundation			<u>25,000</u>
Total Other Programs			<u>25,000</u>
Total Expenditures of Federal Awards			<u>\$ 4,040,836</u>

The accompanying notes are an integral part of this schedule of expenditures of federal awards.

Monterey Institute of International Studies
Notes to Schedule of Expenditures of Federal Awards
June 30, 2008

1. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") summarizes the expenditures of Monterey Institute of International Studies (the "Institute") under federal government programs for the year ended June 30, 2008 using the accrual basis of accounting. Because the Schedule presents only a selected portion of the operations of the Institute, it is not intended to and does not present its financial position, changes in net assets or cash flows.

For purposes of the Schedule, federal awards include all grants, contracts and similar agreements entered into directly between the Institute and agencies and departments of the federal government and all subawards to the Institute by nonfederal organizations pursuant to federal grants, contracts and similar agreements. The information in this Schedule is presented in accordance with the provisions of Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Governments and Non-Profit Organizations.

2. Administrative Cost Allowance

The Institute can receive an administrative cost allowance for certain programs. For the year ended June 30, 2008, the Institute received \$132,058 as administrative cost allowances comprised of the following:

Federal Perkins Loan Program	\$ 127,558
Federal Supplemental Educational Opportunity Grant Program	<u>4,500</u>
	<u>\$ 132,058</u>

These amounts are included as expenditures for each program.

3. Federal Perkins Loan Program (CFDA 84.038)

The Institute made loans under the Federal Perkins Loan Program in the current year totaling \$2,348,655. The balance outstanding at June 30, 2008 was \$7,608,817.

4. Federal Direct Student Loan Program (CFDA 84.268)

Federal loans issued to students of the Institute during the year ended June 30, 2008 totaled \$8,218,897.

The Institute is responsible only for the performance of certain administrative duties with respect to this program and, accordingly, balances and transactions relating to this program are not included in the Institute's financial statements.

Part II
Reports on Internal Control and Compliance

**Report of Independent Auditors on Internal Control over Financial Reporting and on
Compliance and Other Matters Based on an Audit of Financial Statements Performed in
Accordance with *Government Auditing Standards***

To the Board of Trustees of
Monterey Institute of International Studies

We have audited the financial statements of Monterey Institute of International Studies (the "Institute") as of and for the year ended June 30, 2008, and have issued our report thereon dated October 14, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control over Financial Reporting

In planning and performing our audit, we considered the Institute's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Institute's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Institute's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *significant deficiency* is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Institute's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the Institute in a separate letter dated September 10, 2008.

This report is intended solely for the information and use of the Institute's audit committee, Board of Trustees, management and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in black ink that reads "PricewaterhouseCoopers US". The signature is written in a cursive, flowing style.

October 14, 2008

**Report of Independent Auditors on Compliance with Requirements
Applicable to Each Major Program and on Internal Control over Compliance
in Accordance with OMB Circular A-133**

To the Board of Trustees of
Monterey Institute of International Studies

Compliance

We have audited the compliance of Monterey Institute of International Studies (the "Institute") with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* that are applicable to its major federal program for the year ended June 30, 2008, except as described in the second paragraph of this report. The Institute's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to its major federal program is the responsibility of the Institute's management. Our responsibility is to express an opinion on the Institute's compliance based on our audit.

We did not audit the Institute's compliance with the functions of contact with the borrower during the grace period, billing procedures, reporting accounts in default to the credit bureau, processing payments and maintaining repayment records specified by the Federal Perkins Loan Program ("Perkins Loan") and described in the OMB *Circular A-133 Compliance Supplement*. Compliance with these requirements was audited by other auditors whose report thereon has been furnished to us, and our opinion expressed herein, insofar as it relates to the Institute's compliance with those requirements, is based solely on the report of the other auditors.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Institute's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the Institute's compliance with those requirements.

In our opinion, based on our audit and the report of other auditors, the Institute complied, in all material respects, with the requirements referred to above that are applicable to its major federal program for the year ended June 30, 2008. However, the results of our auditing procedures disclosed an instance of noncompliance with those requirements, which is required to be reported in accordance with OMB Circular A-133 and which is described in the accompanying schedule of findings and questioned costs as item 08-1.

Internal Control over Compliance

The management of the Institute is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, except as noted in the following paragraph, we considered the Institute's internal control over compliance with the requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly we do not express an opinion on the effectiveness of the Institute's internal control over compliance.

We did not consider internal control over compliance relating to the functions of contact with the borrower during the grace period, billing procedures, reporting accounts in default to the credit bureau, processing payments and maintaining repayment records specified by Perkins Loan and described in the *OMB Circular A-133 Compliance Supplement*. Internal control over these compliance requirements was considered by the other auditors referred to above; and our report, insofar as it relates to the Institute's internal control over those compliance requirements, is based solely on the report of the other auditors.

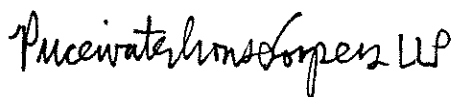
A control deficiency in an entity's internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect noncompliance with a type of compliance requirement of a federal program on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to administer a federal program such that there is more than a remote likelihood that noncompliance with a type of compliance requirement of a federal program that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that material noncompliance with a type of compliance requirement of a federal program will not be prevented or detected by the entity's internal control.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. Also, the report of other auditors did not identify any deficiencies in the internal control over compliance that they consider to be material weaknesses, as defined above.

The institute's response to the finding identified in our audit is described in the accompanying schedule of findings and questioned costs. We did not audit the Institute's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of the Institute's audit committee, Board of Trustees, management and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specific parties.



January 22, 2009

Part III
Findings

Monterey Institute of International Studies
Part III Schedule of Findings and Questioned Costs
Year Ended June 30, 2008

I. Summary of Independent Auditor's Results

Financial Statements

Type of auditor's report issued	Unqualified
Internal control over financial reporting	
Material weakness(es) identified?	No
Significant deficiency(ies) identified that are not considered to be material weakness(es)?	None reported
Noncompliance which is material to the financial statements noted?	No

Federal awards

Internal control over major programs	
Material weakness(es) identified?	No
Significant deficiency(ies) identified that are not considered to be material weakness(es)?	None reported
Type of auditor's report issued on compliance for major programs	Unqualified
Any audit findings disclosed that are required to be reported in accordance with section 510(a) of Circular A-133?	Yes

Identification of major programs

CFDA Number	Name of Federal Program or Cluster
Various	Research and Development Cluster
Dollar threshold used to distinguish between Type A and Type B programs	\$300,000
Auditee qualifies as a low-risk auditee	Yes

II. Findings Related to the Financial Statements which are Required to be Reported in Accordance with Government Auditing Standards

None noted.

Monterey Institute of International Studies
Part III Schedule of Findings and Questioned Costs
Year Ended June 30, 2008

III. Federal Award Findings and Questioned Costs

Research and Development Cluster

Department of Defense (CFDA #12.114)

Defense Threat Reduction Agency - Advanced Systems and Concepts Office (DTRA-ASCO)

Nonproliferation Research (Award Number HDTRA 1-05-C-0034, for the award year ended 9/14/08)

08-1 Reporting

Criteria

OMB Circular A-110 Section 52(1)(iv) requires submission of annual, final, and quarterly Financial Status Reports ("FSR") to the sponsoring agency according to terms set forth in the grant or contract agreement.

Condition

Of the eight quarterly reports selected for testing, two reports for the DTRA-ASCO Nonproliferation Research award were submitted 5 and 26 days late.

Cause

These reports were filed late due to the difficulty in collecting and compiling the required reporting data after a recent accounting system conversion.

Effect

The late submission of reports can result in the related federal agencies receiving untimely information on awards granted to the Institute.

Recommendation


We recommend that the Institute review its existing controls around timely submission of federal reports, especially within its new accounting system.

Management's Views and Corrective Action Plan

Following this finding is management's views and corrective action plan.

January 16, 2009

The Institute agrees with the auditors' recommendations. The institute has devised an enhanced effort reporting system for the contract in question that allows researchers to record their efforts per task order for this contract. The enhancement will provide the Institute with the necessary reporting data and help them file and reports in a more timely manner.



James Graber
Chief Financial Officer

Monterey Institute of International Studies
Summary Schedule of Prior Audit Findings
Year Ended June 30, 2008

There were no findings from prior years to update.