Your Middlebury education opened a world of ideas, friends, and opportunities.

Where would you be without it?

Middlebury
Office of Gift Planning
Where would you be without it?

Wise financial planning provides a secure future for you and your loved ones. The right kind of plan can also help you to make a difference in the world. Middlebury’s gift planning professionals can work with you to achieve both goals, assisting you to meet your investment and income needs while enabling Middlebury to educate some of the world’s most promising students.

For over two centuries, the College has set the standard for an outstanding liberal arts education, thanks to the vision and generosity of our alumni, parents, and friends. You can help to secure the future of this transformative educational experience while meeting your own financial objectives through the gift plans (charitable gift annuities and charitable remainder unitrusts) described in this brochure.

http://go.middlebury.edu/giftplanning | 866.496.6433
Your gift will carry on for generations and change students’ lives.
Charitable Gift Annuities

Of all the gifts that pay you back, the charitable gift annuity is the simplest, most affordable, and most popular. The gift annuity agreement is a contract between you and Middlebury. You make a gift to Middlebury College and, in return, we agree to make fixed payments to you for life. Your annuity payments are fully backed by the College’s assets. When the contract ends, we direct the balance of the gift annuity to the program you chose to support when you made your gift.

Benefits
You support Middlebury and...

- Receive dependable, fixed income for life.
- Receive an immediate income tax deduction for a portion of your gift.
- A portion of your annuity payment may be tax-free.
- In many cases, receive payments at a rate higher than the yield you are currently receiving from stocks, CDs, or savings accounts.

An Appreciated Gift

Betty wanted to make a special gift in honor of her upcoming 50th Reunion. She contacted our office to discuss gift options using appreciated stock which was paying no dividend. We developed a plan for a charitable gift annuity funded with the stock. Betty will receive a 5.4% fixed payout for life and an immediate income-tax deduction. She will also receive 50th-reunion credit for the full amount of the gift. The balance, when received, will provide summer internships for Middlebury students.

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Our generation has worked hard to pay off mortgages, put children through school and save for retirement. Now we face the challenge of investing our savings sufficiently. The current economic situation gives little reason to place our trust in many of today’s investment vehicles. But I do trust Middlebury. The Middlebury College charitable gift annuity provides fixed payments that cannot be outlived, backed by the financial strength and assets of Middlebury College. My gift gives me great joy in knowing I make a difference in the lives of students who will be tomorrow’s citizens, problem solvers, and leaders. Middlebury is gracious in acknowledging my contributions, and I feel I have a partner by investing in Middlebury’s future and my own.

—Mary Hinsman Raymond ’59
Deferred and Flexible Deferred Charitable Gift Annuities

This version of the charitable gift annuity appeals to a broad range of people at different ages; it can provide flexibility for future income or retirement planning.

- Middlebury College can offer a higher income rate for these annuities than for annuities with payments that start immediately.
- You may receive a larger charitable income-tax deduction than you could get from any other life-income gift plan.
- You can target your annuity payments to begin when you need them, such as retirement.

These features make the deferred charitable gift annuity quite attractive to donors in peak wage-earning years who are concerned about securing both current tax deductions and additional sources of retirement income.

Not sure when you’ll be retiring, or when you’ll want an additional source of income? You can set a number of years as a target range to begin receiving payments from your gift annuity and, when you are more certain of your needs and circumstances, tell us to start the payments at any anniversary date within your predetermined range.
A Teacher’s Legacy

A Spanish teacher for more than 20 years, Shirley Bogs, MA’50, wanted to give back to the College that remained close to her heart, though far from her New Mexico home. With this goal in mind, Shirley established several gift annuities that provided a reliable source of income to her and a remainder interest to Middlebury. When Shirley passed away, the annuities’ assets became available to support her beloved Spanish School. Shirley’s annuities created her legacy by insuring the future of the Middlebury programs she valued.
Charitable Remainder Unitrusts

The most flexible life-income plan, a charitable remainder unitrust, is a powerful vehicle for benefiting yourself, your heirs, and Middlebury. A unitrust is a separately invested and managed charitable trust that pays a percentage of the fair market value of the trust assets, revalued annually, to you and/or other income beneficiaries you name, for life or a term of years (up to a maximum of 20). After the unitrust terminates, the trust assets pass to Middlebury to be used as you designate.

Benefits
You support Middlebury and…

- Receive income for life or a term of years in return for your gift.
- Receive an immediate income-tax deduction for a portion of your contribution.
- Pay no upfront capital-gains tax on appreciated assets you donate.
- You can make additional gifts to the trust as your circumstances allow for additional income and tax benefits.

“The annual luncheon with scholarship donors and recipients is by far the most meaningful event hosted by Middlebury. I will always make every effort to attend. I give back to Middlebury in appreciation for my superb academic experience and to ensure that others can have similar opportunities. I have established Middlebury charitable remainder unitrusts which provide me and my loved ones with income now and in the future. When the trusts terminate, the funds remaining will revert to the Barbara Everard Gannett ’61 Memorial Scholarship Fund at Middlebury.”

—Dave Gannett ’62

Dave Gannett ’62 traveled from Seattle, Washington, to spend time with the recipients of his scholarship, Lauren Sanchez ’11, left, and Carlie Crawford ’11. Lauren’s parents were not able to attend her thesis presentation the day before the event, but Dave came out early to cheer her on.
A charitable remainder unitrust is for you if...

- You want to make a significant gift to Middlebury while retaining some income from the assets you donate.

- You hold appreciated property, such as securities or real estate, and would like to avoid the immediate capital-gains tax associated with a sale.

- You want the opportunity for your income to grow over time.

http://go.middlebury.edu/giftplanning  |  866.496.6433
A Creative 25th Reunion Gift

Laney and Rick ’84 Makin were motivated to support the men’s soccer program. At the same time, they were facing a large income-tax bill for realized capital gains. We developed a plan for a unitrust distributing income at 6% of the annual value for ten years. After ten years, the trust will terminate and the remaining assets will be released directly to the men’s soccer program.

The trust enabled them to:

- Make a significant 25th reunion gift.
- Transfer appreciated securities without realizing capital gain.
- Realize income tax savings in the year they made the gift.
- Set up an installment plan and add to the trust.
Let’s talk.

The professionals in Middlebury’s Office of Gift Planning are available to talk with you and your advisors about your needs and goals, and suggest ways to blend your financial and philanthropic interests.

Contact us to explore how to:

- Continue to receive benefits back from the assets you give to Middlebury—and thus make a larger gift.
- Avoid capital gains tax liability and take an income tax deduction.
- Reduce high tax liability now; gain additional income later.
- Develop a creative gift plan in honor of your upcoming reunion.

You can also explore various gift plans and calculate the benefits you would receive by visiting our Gift & Estate Planning website.

Tiffany Stowe, Coordinator and Gift Planning Assistant; Deb Wales, Esq., Senior Associate Director; Laurie Celik, Gift Planning Administrator; Anne McMenamin, Director
Your charitable gift annuity or charitable remainder trust can open the world for others as Middlebury did for you.
Charitable Gift Annuity
Sample Benefits

Below are current annuity rates illustrating two variations of a Middlebury Charitable Gift Annuity, established for single-life contracts. Rates are also available for two-life contracts and flexible-date deferred payout.

**Immediate Payment Charitable Gift Annuity**

<table>
<thead>
<tr>
<th>Age when gift is made</th>
<th>60</th>
<th>65</th>
<th>70</th>
<th>75</th>
<th>80</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payout rate</td>
<td>4.4%</td>
<td>4.7%</td>
<td>5.1%</td>
<td>5.8%</td>
<td>6.8%</td>
</tr>
</tbody>
</table>

**Deferred Payment Charitable Gift Annuity**

**Payments Deferred to Age 65**

<table>
<thead>
<tr>
<th>Age when gift is made</th>
<th>40</th>
<th>45</th>
<th>50</th>
<th>55</th>
<th>60</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payout rate</td>
<td>9.1%</td>
<td>8.9%</td>
<td>7.6%</td>
<td>6.4%</td>
<td>5.5%</td>
</tr>
</tbody>
</table>

For a personalized illustration, please contact us.

You may also explore the benefits you would receive by using the gift calculators on our Gift & Estate Planning website at http://go.middlebury.edu/giftplanning
Charitable Remainder Unitrust
Sample Benefits

**Donors**
Joe and Debbie, a Middlebury couple, both age 48, would like to make a significant gift to the College on the occasion of their 25th reunion.

**Asset**
They own securities valued at $100,000 that have appreciated nicely over the past 20 years, however the yield is less than 1%. Their cost basis is only $30,000, and they would rather avoid paying capital-gains tax on the growth.

**Unitrust terms**
Joe & Debbie will receive a payment of $5,000 in the first year (that is, 5% of $100,000). In future years, payments will be based on 5% of the annual valuation of the trust assets. These payments will continue for their joint lives.

At the end of the trust term, the trust’s assets will be directed to support a named scholarship fund, as outlined in the trust document.

**Charitable income-tax deduction**
$15,800 immediately