



# NETWORKING TIPS

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## Set Networking Goals

Begin by defining your networking objectives, whether it is expanding your professional connections, learning about various career paths, or seeking mentorship opportunities.

2

## Attend Company Events

Take advantage of networking opportunities within your organization, such as team meetings, social gatherings, and virtual events. Introduce yourself to colleagues from different departments and engage in meaningful conversations.

3

## Prepare an Elevator Pitch

Craft a concise elevator pitch that introduces yourself, highlights your skills and interests, and communicates your networking goals. Practice delivering it confidently for various networking situations.

4

## Ask Questions and Listen

During networking conversations, demonstrate genuine interest by asking open-ended questions about the other person's work and experiences. Actively listen and engage with their responses to deepen the connection.

5

## Offer Help and Value

Be proactive in offering assistance or sharing your expertise with others based on your skills and knowledge. Providing value to your network strengthens relationships and fosters mutual support.

6

## Connect on LinkedIn

After meeting someone new, connect with them on LinkedIn. Personalize your connection request by referencing where you met or mentioning a topic discussed during your interaction.

7

## Follow Up

After networking interactions, send a follow-up thank you message expressing appreciation for the conversation. Reference specific points discussed to reinforce your connection and keep the relationship going.

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## Stay Genuine and Authentic

Be yourself and approach networking with authenticity. Building meaningful connections is about forming genuine relationships based on mutual respect and shared interests.



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